

AREA 51: THE ACCELERATOR PROTOCOL (2026)

Subject: Terms of Engagement for Industrial Scaling & Manufacturing Credits

1. THE INVESTMENT MODEL: "ZERO-EQUITY"

Area 51 operates on a **Non-Dilutive** model. We believe in the sovereignty of the inventor.

- **Equity Taken:** 0%
- **Form of Grant:** Non-cash Service Credits (VAT Excl.) redeemable for engineering, fabrication, and branding services within the Gozo Graphics ecosystem.

2. FUNDING TIERS

Tier	Value	Focus Area
SEED	€5,000	R&D, Industrial Design, 3D Scanning, and Functional Prototyping.
SCALE	€10,000	Design for Manufacturing (DFM), Tooling, Batch Production, and Launch Logistics.

3. THE "SUCCESS ROYALTY"

To replenish the Innovation Fund for future cohorts, Area 51 implements a performance-based royalty:

- **Rate:** 5% on the wholesale price of units developed or manufactured using Area 51 infrastructure.
- **Duration:** Capped at 36 months from the first commercial sale.
- **Condition:** Only payable once the product reaches the market.

4. EXCLUSIVE MANUFACTURING RIGHTS

As a condition of the grant, Area 51 is appointed as the **Exclusive Manufacturing Partner** for:

- The first **1,000 units** OR the first **24 months** of production (whichever comes first).

- This ensures production remains within the EU, protecting your Intellectual Property under Maltese and European law.

5. DOCUMENTATION & MEDIA (MANDATORY)

The grant includes a dedicated media package. In exchange for the credit allocation, the applicant grants Gozo Graphics the right to:

- Document the "Build Journey" (Behind-the-scenes videography of CNC/3D Printing).
- Publish 1 x "Founder Story" Case Study.
- Use footage for the "Area 51: Factory of the Future" documentary series.
- *Note: Sensitive IP/Internal mechanisms can be blurred/omitted upon request to protect trade secrets.*

6. IP & SECURITY

- **Ownership:** The Applicant retains 100% ownership of all patents, designs, and trademarks.
- **Data Security:** Project files are stored on **air-gapped, local servers** in Gozo to prevent industrial espionage.